

Google Reviews

Cassandra Bolden

Toni Patillo is one of the best real estate professionals I know! She is extremely knowledgeable in all areas from beginning to end. She represented myself and my family in two transactions, and she made the process seamless. I also became knowledgeable and understood the value of an inspection and I will be forever grateful to her for her first class, top shelf, 100% Gold star service. My family and I highly recommend her and would not hesitate to use her again.

Jason Gill

I've had the pleasure of working with Toni Patillo for almost a decade, and I can confidently say her expertise in real estate is unparalleled. Toni is a true professional in every sense of the word. Her in-depth knowledge of the market, dedication to her clients, and strategic approach have consistently delivered outstanding results. Beyond her professional acumen, Toni is an amazing person who genuinely cares about her clients' needs and dreams. I wholeheartedly recommend Toni Patillo for anyone seeking a top-tier real estate experience.

Saeed Sharifi

I had the pleasure of working with Toni and her team during the sale of my home. From start to finish, her professionalism and dedication stood out. She demonstrated a deep understanding of the local real estate market. She priced my home competitively, resulting in a quick sale. Beyond her professional expertise, Toni was friendly and approachable. She genuinely cared about my needs and preferences. I highly recommend Toni Patillo to anyone looking to buy or sell a property. Her commitment to excellence sets her apart. Thank you, Toni, for making this process seamless!

Knolly Williams

I have known Toni for more than 15 years and have been working with her and her team directly for the past five. Toni is an absolute Godsend and she operates with integrity and a professionalism that is quite rare in our industry. I love that Toni is a lifelong learner and she is constantly on the front end of innovation. I highly recommend Toni Patillo!

Sherry Kotvis

Toni is a highly skilled professional and I've had the pleasure of working with her. She is very forward thinking and an excellent negotiator. I can recommend Toni with great confidence for your real estate needs no matter how challenging. You will not be disappointed.

Ritchelle Pauig

Working with Toni Patillo has been an absolute pleasure. She is an amazing woman and an inspiration to all of us. Toni is incredibly smart, kind, sweet, and dedicated in everything she does. Her passion for real estate shines through in her work, and her commitment to helping clients find homes that reflect their aspirations for a tranquil, luxurious lifestyle is truly admirable. Toni's attention to detail and professionalism are unmatched, making every transaction smooth and efficient. She goes above and beyond to ensure her clients' needs are met, and her knowledge of the market is second to none. Whether you're buying or selling, you can trust Toni to guide you every step of the way with care and expertise. I highly recommend Toni Patillo and her team to anyone looking for a real estate professional who not only delivers results but also cares deeply about her clients' satisfaction. Thank you, Toni, for being such a wonderful leader and mentor! ❤️

Michelle Harwin

I used Toni as my agent to list my property and to buy a property a few years back. I have to say that both transactions went smoothly and without any hitches. I have only good things to say about her. She was professional, warm and friendly and well known by the other agents who we dealt with. She has a vast amount of experience and knowledge in the industry and I highly recommend her. If you use Toni as your real estate agent you will not be sorry. She is a pleasure to work with.

Kevin Neri

This is, and was our beautiful home in the "Warm Sands" neighborhood of Palm Springs, California. Toni Patillo was our real-estate agent, and friend and we couldn't have obtained this property without her expert services. 💕

JJ Andersen

Toni is an exceptional realtor who goes above and beyond to meet her clients' needs. The attention to detail, extensive knowledge of the market, and dedication to customer satisfaction make Toni a standout in the industry. Whether buying or selling, Toni ensures a seamless and enjoyable experience. Thank you for helping us finding our dream home! Highly recommend!

Michelle Rappino

Toni has been instrumental in assisting us buy and sell property for 20 plus years. She is knowledgeable. Her knowledge and understanding of the market has helped us make informed decisions. She is professional and efficient. More importantly, she is personable and takes care of her clients!

Cristina Matracia

Toni was the first realtor I ever used and helped me through the process of buying my first condo. She was very knowledgeable, patient and explained well how the overall process of purchasing a place goes. It was a huge relief and comfort as I knew nothing about the process myself. I highly recommend her!

Patricia Marie Neyra

Working with Toni Patillo is an experience like no other - she has incredible drive for excellence and commitment to each team member's success. Toni creates an environment where mindfulness and intentional action take the front seat. Also, her unique ability to attract positive outcomes sets her apart in the real estate world. She doesn't just lead; she uplifts, ensuring that success is a shared journey, not a solo endeavor. I will always be grateful for being part of her team.

Marcia Wade

Toni Patillo offers you a premier experience when buying or selling a home. She is a consummate professional, extremely versatile and knowledgeable. Toni does her homework and brings her clients options that they will like and appreciate.

Kirsten Watson

Toni and her associates helped me find my dream home! As a first-time buyer the market can be very overwhelming, and Toni helped me find an amazing home in a safe neighborhood, providing everything I was looking for. When it came to negotiating with the seller, she lobbied for me and helped me get the best deal. It was a pleasure working with her and her team!

Belinda Clarke

I have been working with Toni for the last 4 and a half years. The thing about Toni is her generosity and commitment. Toni will stop at nothing to keep her word to her clients. Toni thrives on making the world a better place, each person she touches feels her heart and is moved by her impact. We need more Toni's on this planet.

Wanetah Walmsley

Toni Patillo is a superstar! She especially excels in working with the 50+ market because she has the knowledge, experience, and empathy required to care for and serve her clients with grace and trust! If you're looking for someone both competent and caring, Toni Patillo should be your one and only call!

Millicent Crisp

I've had the distinct privilege of knowing Toni from the very beginning of Her stellar Real Estate career. She was an absolute delight to caravan with, to learn from and cheer on, to Her current well-deserved success in the industry. Anyone having the opportunity to liaise with Toni, will be better for it! Continued Blessings Toni.

Chris Merrill

Toni is a true pro who understands how real estate works. Beyond that Toni is an excellent broker who works with the needs and desires of the client in mind. She and her whole team took excellent care of me and we have bought and sold several homes together.

Jhonatan Lopez

I've had the privilege of working alongside Toni Patillo for over 12 incredible years, and our journey together has been nothing short of remarkable. From collaborating on her impactful documentary 'The Path of Recovery' to producing engaging videos for her radio show and property listings, each project has been a testament to Toni's unwavering commitment to excellence. Beyond our professional collaboration, Toni has played a pivotal role in my life. She's more than just a colleague; she's been a mentor and guiding light, imparting wisdom and inspiring personal growth. I am profoundly grateful for our enduring partnership and the profound impact Toni has had on my career and life. Here's to many more years of shared success and meaningful collaborations!

D H

My dealings with Toni Patillo have always been great, she is patient and assertive with her clients. She will always be there to answer the phones and give feedback. Toni is someone you will never forget once you do business with her. I wouldn't go any other way. No business or old, I'll be calling Toni.

Henry

I have had the good fortune to do several deals with Toni over the years. Without exception, she is meticulous, client-focused and a true expert in her field. I can't recommend her highly enough. She's not ON my referral list; Toni IS my referral when it comes to any real estate transaction.

Tammy Lynn

Toni Patillo is a Beast of a Real Estate Agent. Toni is very reliable, extremely knowledgeable, great communicator and very patient. She is a phenomenal realtor. We were unaware of the steps involved with selling probate property. Toni walked us through what we needed to do and was in the trenches with us through every step of the way. We live in a different state from where the property had to be sold, and she went above and beyond what I believe any other agent would have done. On our behalf while she was searching for investors, she also handled the difficult tenants and helped us with property management. Thank you Toni for everything you did in helping us through this difficult process after losing my sister and having to sell her property. Words can't express our appreciation. If I could give a higher star rating, I would. With Toni Patillo, you will be in good hands.

Gina Labellarti

As a fellow Realtor I have had the honor of working with Toni over the past 20 years, I can attest to her professionalism, her dedication to her craft and her commitment to her clients and the Real Estate community. Toni is a wonderful mentor and remains a pillar of the community.

Chris Soignier

Toni is a great agent with deep local market knowledge and advanced negotiating skills. She works hard on behalf of her clients to achieve favorable outcomes for them.

Chad Ratcliffe

I had an outstanding experience with Toni Patillo & Associates. Their team was professional, knowledgeable, and incredibly responsive. I couldn't be happier with the exceptional service I received and highly recommend Toni Patillo & Associates to anyone in need of a top-notch real estate team.

Dee Grant

From consultation to closing, Toni Patillo & Associates is knowledgeable, proactive, and ensure a smooth transaction. Their commitment to building relationships and delivering exceptional results sets them apart - I highly recommend them for a reliable and trustworthy partnership in real estate.

Steven Quach

I had the privilege of working alongside Toni on short sales early in my career. Her mentorship was invaluable, and together we achieved great results for my clients, helping them move forward from challenging times.

Sheila Irani

Toni handled the long term leases for multiple years for my ocean front luxury condo. She found excellent tenants who paid us even through COVID and kept the property immaculate. From photography to flyers to open houses to comps and researching the tenants' background, Toni went the extra mile to insure that we found the perfect match. She is my go to for sales or leases due to her dedication, responsiveness, and experience.

Nick Krem

Toni is an absolute professional! She is a great communicator and has the team in place to back her up. I would recommend my family and friends to her!

W G

Toni helped with our first home purchase. She was very patient throughout the whole process and helped us get an extremely good deal on our property, navigating all the tricky rules with short sales. It was a great experience working with her!

Teresa Coltrin

Toni is so incredible! She has years of experience and is so knowledgeable and fun to work with. You definitely need Toni on your team in Realestate!

Guy Coats

Yes , I just wanted to share , Toni & her team navigated me through my personal real estate ordeal with professionalism , knowledge and patience. From the beginning to the ending , I appreciate & love you. GO TEAM TONI

Bryan

Toni is a winner! She is always on top of the ever changing game in the real estate arena able to help her clients achieve success. She's the first person I call for real estate endeavors.

Adam Friedman

Toni not only found me a beautiful place to live in, but guided me towards a home that I'm grateful to wake up in, every single morning. Most importantly, she allowed me the space to speak my mind, take my time, heard my concerns, and took all of that into consideration. I felt very comfortable around her and could not recommend her more for anybody looking for a home.

Chantay Bridges

I am a Realtor at EXP Realty. From the first day until today, many years later, I have always heard many great things. With Toni, you are in good hands.

Cherie Steinberg

I have known Toni for 20 years and she is one of the most sincere and amazing gems in LA!!! We have done many projects over the years ALWAYS with a fantastic outcome🌸🌹 You would be lucky to work with this lady🌿🦋🌺

Nicolette and Alejandro Janssen-Ariansen

Toni helped me buy my first home. She was knowledgeable, calm and got me a great deal! Everything worked out smoothly. I highly recommend her!!!

Andre Bohbot

Dealing with Toni is a wonderful experience. Easy going and to the point. She treats all clients and agents with respect and professionalism.

Linda Morton

Toni and her team helped me when I was going through a difficult time in my life. They provided outstanding service while guiding me through the process. I would highly recommend Toni and Associates.

Brett Harwin

Always grateful for the professionalism and guidance I get from Toni. She's a big part of my success and team. Anyone I've ever referred to her says exactly the same. You Rock Toni!!

Patricia Thomas

It has been a great experience being apart of Real Estate Excellence Inner Circle community. There are people from all experience levels that love to share their experiences. There are uplifting post that can brighten anyone's day. The guest speakers have been very helpful and I have learned so very valuable information.

Brant Kantor

I have done, and continue to close many real estate transactions with Toni. I am an agent as well, and it's always a pleasure working across the table from Toni Patillo!

Jason Edwards

I have worked with Toni for nearly 20 years on various projects. She is an incredible soul, and I highly recommend you work with her.

Roxanne Scheri

Toni was a great resource! She quickly found us a qualified buyer and showed us wonderful neighborhoods.

Trina Hazzah

Toni is a compassionate, knowledgeable, experienced and magical person. I am blessed to have Toni as a realtor and friend.

Nadine Nadine

Toni is present and powerful and she will always guide you through the whole process with wisdom and love.

Helma Christiane Bloomberg

Hi Toni.... congratulations on being one of the first AI Certified Agents in the USA, maybe the world ! Great job implementing your knowledge. I was really impressed by the way you and your team showcased one of your properties recently ! Happy New Year, Toni and continued success

Mark Amato

Toni's not only smart and savvy when it comes to real estate, she's a sweet soul who knows how to navigate the often stormy shores of buying and selling real estate.

Caroline Walsh

Toni is a thorough, hard working, and interpersonal agent! I highly recommend Toni!

Eric Shapiro

Toni Patillo is terrific! Compassionate, warm, on your side, & in the details. 🏆💪

TJ Arthur Harts

Such an amazing woman with a huge heart!!! She goes above and beyond to make each client feel extra special ❤️

Michael Houston

Fantastic every real estate question you may have can and will be answered great customer focus and service.

Robert Taylor

Very professional, experienced and made the entire process run smooth when purchasing a house !!

Ross Salomone

Toni rules . From 1 to 10 . A 20.

RateMyAgent Reviews

Tabitha Nettles

THE BEST! Excellent Team. Communicative. Responsive. Knowledgeable. Resourceful. Honest. Caring. Kind. Understanding. I faced many challenges while selling my home. The team walked me through every step of the way. The Tony Patillo team is the absolute best I have worked with. 100% recommend.

Tammy Jenkins

Toni Patillo is a Beast of a Real Estate Agent. Toni is very reliable, extremely knowledgeable, great communicator and very patient. She is a phenomenal realtor. We were unaware of the steps involved with selling probate property. Toni walked us through what we needed to do and was in the trenches with us through every step of the way. We live in a different state from

where the property had to be sold, and she went above and beyond what I believe any other agent would have done. On our behalf while she was searching for investors, she also handled the difficult tenants and helped us with property management. Thank you Toni for everything you did in helping us through this difficult process after losing my sister and having to sell her property. Words can't express our appreciation. If I could give a higher star rating, I would. With Toni Patillo, you will be in good hands.

Sara Tochterman

excellent experience. we had an easy smooth real estate transaction, selling our condo. We had good advice and a quick closing. will definitely recommend Toni

Debbie Clady

Ms. Patillo is a well known realtor and author. She kept me informed daily of the transactions. My experience with Ms. Patillo went smoothly and free of worries. She kept me abreast of the pros and cons of all transactions, plus the problems I encountered with miscellaneous details. I highly recommend her as ones agent.

Teresa Coltrin

Reliable, Resourceful & Excellent. Working with Toni was the best decision we could ever make in the process of searching for our home. She is extremely kind and patient and so intelligent and a head of the curve. She is so resourceful and responsive and such a delight to work with. You can tell her years of experience in the industry has helped her create the best possible experience for her clients! Toni was there by our side in every step and celebrating with us and guiding with her gentle but confident presence. We cannot recommend her enough! Anyone that has the opportunity to work with her is blessed!

John Chelius

Fantastic Experience. Toni is a wonderful, client focused broker. She really knows Los Angeles neighborhoods street by street. She brought us a well qualified Buyer and the escrow process was super smooth.

Rikki Hughes

Toni has been a god send as I have continued to navigate LA home buying. Toni Patillo has been an amazing agent and recourse for the past 15 years. She has helped me buy and sale property. I'm a very particular buyer and she has continues to show immense patience with me throughout the lending, searching and actual closing. Thank You for the attention to details.

Sheba

Made the buying process easy! Toni and her team were great to work with. Toni immediately understood what I was looking for in a home and weeded out the market so I could focus my time on the few homes that met my criteria. I have a really busy schedule and Toni and her team were able to accommodate that very well. I also appreciate her answering my call at all

times of the day to help in the buying process. She is responsive/quick to get back to me which is integral to buying a place in this market! She took the time to go over detailed contracts when I needed it. Furthermore, she understands the 'people' aspect of home buying, which helped make our offer and negotiations more competitive. I am currently nicely settled in the new place, thank you Toni!

Adam

I wish every business operated the way Toni does. Toni's level of care and attention is simply unmatched. During the process, her style reminds me of the feeling I've received under really great medical care: always there when I needed her, tells the truth, and conducts herself and her business with a confidence and tenderness. She taught me everything she knows about the process, exhausted every option until we found the perfect property for me and she even shared some sage wisdom which I really appreciate. She's honest, trustworthy and a lot of fun, too! After we closed the deal, I decided to get some work done to my property before I moved in. Toni's level of care and attention did not let up, even when it came to dealing with a really bad contractor - she stuck it out to the end. I can now say I am beyond happy with my new property and I am so grateful for her, her team and everything she's done for me. She's the best there is. Period.

Charles Nettles

She is an absolute Institutionist 100%. Institutionist 100% Very well season down to earth professional follow up master, work practically 24/7, Never stop the best I've seen throughout my years.

Amy Webb

Best in the business. Toni is truly a gem in this business! I've trusted her expertise in purchasing our last 2 homes. She cares about her clients and wants the best for each person. I believe she is one of the best in the business and I have recommended to many friends and family who have also received the same results. Thank you Toni for all your help!! We couldn't have done it without you!

Jennifer Bolden

Wonderful, made a difficult decision an experience that was easy, stress free and accommodating. Toni is always a professional, she makes you feel that you are her only client, I don't know how she does it, but she does an excellent job of doing her job. I would recommend her to anyone looking to purchase property.

Cassandra Patillo

First Class Top Shelf. My professional experience with Toni was flawless! She is one of the best in the business and has extensive knowledge when it comes to real estate. She sold a home and also represented me in the purchase of another home. She is very well known and respected by her colleagues as she continues to build her clientele. She is the best - hands down 24/7/365!!!!!!!

Henry Glowa

Toni Knows Her Stuff! What a TERRIFIC Experience with an AMAZING Agent! I retained Toni to sell a piece of property owned by a Trust, of which I was the Trustee. Toni was knowledgeable, experienced, efficient, professional and an absolute pleasure to work with. She took the time to answer all my questions. She had great suggestions for the sale and as a result of following her advice, we received multiple offers over the asking price. As a result, I have used her services again and referred her without hesitation. Thank You Toni!

Kim Resendiz

Wonderful, seamless experience. Toni is super experienced and knowledgeable about the market and how to present and sell property in Southern California. She also provides superior guidance in estate sales.
